

Boardwalk REIT Second Quarter 2021

Supplemental Information Package

August 12, 2021



CAUTIONARY STATEMENTS REGARDING FORWARD-LOOKING STATEMENTS

Information in this supplemental information package that is not current or historical factual information may constitute forward-looking statements and information (collectively, "forward-looking statements") within the meaning of securities laws. Implicit in these forward-looking statements, particularly in respect of Boardwalk's objectives, Boardwalk's strategies to achieve those objectives, as well as statements with respect to management's beliefs, plans, estimates and intentions, and similar statements concerning anticipated future events, results, circumstances, performance or expectations are estimates and assumptions subject to risks and uncertainties, including those described in the quarterly Management's Discussion & Analysis of Boardwalk and the year-end Management's Discussion & Analysis of Boardwalk under the heading "Risk and Risk Management", which could cause Boardwalk's actual results to differ materially from the forward-looking statements contained in this news release. Specifically, Boardwalk has made assumptions surrounding the impact of economic conditions in Canada and globally including as a result of the COVID-19 pandemic, Boardwalk's future growth potential, prospects and opportunities, the rental environment compared to several years ago, relatively stable interest costs, access to equity and debt capital markets to fund (at acceptable costs), the future growth program to enable the Trust to refinance debts as they mature, the availability of purchase opportunities for growth in Canada, general industry conditions and trends, changes in laws and regulations including, without limitation, changes in tax laws, mortgage rules and other temporary legislative changes in light of the COVID-19 pandemic, increased competition, the availability of qualified personnel, fluctuations in foreign exchange or interest rates, and stock market volatility. These assumptions, although considered reasonable by the Trust at the time of preparation, may prove to be incorrect. For more exhaustive information on these risks and uncertainties you should refer to Boardwalk's most recently filed annual information form, which is available at www.sedar.com. Forward-looking statements contained in this news release is based on Boardwalk's current estimates, expectations and projections, which Boardwalk believes are reasonable as of the current date. You should not place undue importance on forward-looking statements and should not rely upon forward-looking statements as of any other date. Except as required by applicable law, Boardwalk undertakes no obligation to publicly update or revise any forward-looking statement, whether a result of new information, future events, or otherwise.



Boardwalk REIT

Supplemental Information Package for the Three Months Ended June 30, 2021

Table of Contents

Investor Information	3
Key Summary of Financial and Operating Data	4
Condensed Consolidated Interim Statements of Financial Position	5
Condensed Consolidated Interim Statements of Comprehensive Income	
(Loss)	6
Condensed Consolidated Interim Statements of Cash Flows	7
Portfolio Geographic and Brand Breakdown	8
Portfolio Statistics	11
Rental Revenue Statistics	14
Stabilized Property Information	16
Cumulative Apartment Unit Count	16
Property Portfolio	17
Corporate Information	22



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Key Summary of Financial and Operating Data

	Jun. 30 2021	Jun. 30 2020	Mar. 31 2021	Mar. 31 2020
Selected Quarterly Operating Data (\$MM except per unit amounts and as indicated)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
Rental Revenue	117.6	116.8	115.8	116.0
Property Net Operating Income (NOI)	69.6	70.5	63.9	64.7
Property NOI Margin	59.2%	60.4%	55.2%	55.7%
Administration Expenses (including deferred unit-based compensation)	9.3	11.5	8.6	11.0
Administration Expenses (including deferred unit-based compensation) as a % of Total Revenues	7.9%	9.8%	7.5%	9.5%
EBITDA (ex. gains on sales)	60.3	59.0	55.3	53.7
Profit (Loss) Before Income Taxes	50.6	-35.4	29.0	57.7
Profit (Loss)	50.6	-35.3	29.0	57.9
Funds From Operations (FFO), ex. gains on sales	38.2	36.2	33.2	31.5
FFO Per Unit (Diluted)	0.75	0.71	0.65	0.62
EBITDA (ex. gains on sales)/ Interest Expense (Rolling 4 Quarters)	2.86	2.77	2.82	2.78
Selected Balance Sheet Data (\$MM except as indicated)				
Investment Properties	6,120.3	6,050.7	5,984.5	6,096.3
Total Assets	6,262.8	6,234.4	6,129.0	6,164.6
Mortgages Payable	2,964.3	2,805.5	2,896.1	2,754.7
Total Debt ¹	3,067.5	2,911.9	3,000.2	2,886.7
Unitholders' Equity	2,933.7	3,119.5	2,893.8	3,166.4
Total Capital (Debt + Equity)	6,001.2	6,031.4	5,894.0	6,053.1
Debt to Equity	104.6%	93.3%	103.7%	91.2%
Debt as % Total Capital	51.1%	48.3 %	50.9%	47.7%
Debt as % Investment Properties	50.1%	48.1%	50.1%	47.4%
Portfolio Statistics				
Rental units - end of period	33,513	33,186	33,396	33,417

¹Total debt excludes LP B Units and deferred unit-based compensation, which are classified as financial liabilities under IFRS, and is net of unamortized deferred financing costs. It includes lease liabilities recorded as obligations under IFRS 16.



Condensed Consolidated Interim Statements of Financial Position

ı	'unaudited	CDN¢	THOUSANDS)	
١	unauunteu,	CDINA	IIIOUSANDS)	

(unaddited, CDN\$ THOOSANDS)	•	Jun 30, 2021	Dec 31, 2020
Assets			
Non-current assets			
Investment properties	\$	6,120,309 \$	5,948,955
Property, plant and equipment		31,082	32,189
Equity accounted investments		41,118	34,967
Investment in private technology venture fund		2,019	2,019
Lease receivable		623	964
Mortgage receivable		-	2,790
Deferred tax assets		863	825
		6,196,014	6,022,709
Current assets			
Inventories		7,161	6,441
Prepaid assets		3,950	6,184
Lease receivable		674	652
Trade and other receivables		8,850	11,174
Segregated tenants' security deposits		8,051	7,624
Cash and cash equivalents		38,055	52,960
		66,741	85,035
Total Assets	\$	6,262,755 \$	6,107,744
Liabilities			
Non-current liabilities			
Mortgages payable	\$	2,451,707 \$	2,452,681
LP Class B Units		182,938	150,987
Lease liabilities		78,047	80,030
Deferred unit-based compensation		2,317	2,242
Deferred tax liabilities		14	2
Deferred government grant		4,317	4,506
		2,719,340	2,690,448
Current liabilities			
Mortgages payable		512,596	444,109
Lease liabilities		3,921	3,842
Construction loan payable		21,187	21,187
Deferred unit-based compensation		1,896	973
Deferred government grant		378	378
Refundable tenants' security deposits		11,218	10,797
Trade and other payables		58,489	59,561
		609,685	540,847
Total Liabilities	_	3,329,025	3,231,295
Equity			
Unitholders' equity		2,933,730	2,876,449
Total Equity		2,933,730	2,876,449
Total Liabilities and Equity	\$	6,262,755 \$	6,107,744



Condensed Consolidated Interim Statements of Comprehensive Income (Loss)

(unaudited, CDN\$ THOUSANDS)

		3 Months Ended Jun 30, 2021	3 Months Ended Jun 30, 2020	6 Months Ended Jun 30, 2021	6 Months Ended Jun 30, 2020
Rental revenue	\$	117,596	\$ 116,818	\$ 233,357	\$ 232,822
Rental expenses					
Investment property expenses					
Operating expenses		23,678	22,964	48,156	48,477
Utilities		11,297	11,359	26,106	25,304
Property taxes		12,976	11,971	25,562	23,862
Net operating income		69,645	70,524	133,533	135,179
Financing costs		22,497	23,129	44,859	45,589
Administration		8,213	10,710	16,454	19,992
Deferred unit-based compensation		1,111	787	1,505	2,474
Depreciation		1,927	1,984	3,621	3,859
Profit before the undernoted	•	35,897	33,914	67,094	63,265
Loss on sale of assets		(103)	(604)	(103)	(604)
Adjustment to right-of-use asset related to lease					
receivable		-	-	-	(159)
Fair value gains (losses)		14,780	(68,661)	12,570	(40,133)
Profit (loss) before income taxes		50,574	(35,351)	79,561	22,369
Income tax recovery		37	82	27	231
Profit (loss) for the period		50,611	(35,269)	79,588	22,600
Other comprehensive income		-	-	-	-
Total comprehensive income (loss)	\$	50,611	\$ (35,269)	79,588	\$ 22,600



Condensed Consolidated Interim Statements of Cash Flows

(audited, CDN\$ THOUSANDS)

	3 Mor		_	3 Months	6 Months	6 Months
		30, 021	_	2020	Ended Jun 30, 2021	2020
Operating activities						
Profit (loss) for the period	\$ 50,	611	\$	(35,269)	\$ 79,588	\$ 22,600
Loss on sale of assets	\$	103		604		
Adjustment to right-of-use asset related to lease	Ψ	100	4	001	Ψ 103	•
receivable	22	407		- 22 120	44.050	159
Financing costs		497		23,129	44,859	45,589
Interest paid		834))	(21,515)		
Deferred unit-based compensation		111		787	1,505	2,474
Fair value (gains) losses	(14)	780)		68,661	(12,570)	
Income tax recovery Income tax paid		(37))	(82)	(27)	(231)
Government grant amortization		(94)	١	(94)	(189)	(189)
Depreciation	1	927	,	1,984	3,621	3,859
Depreciation		504		38,205	75,222	72,547
Net change in operating working capital		633		(4,730)		(13,646)
Net change in operating working capital		137		33,475	78,719	58,901
Investing activities						
Purchase of investment properties	(40)	316))	-	(40,316)	-
Improvements to investment properties	(29	077))	(22,493)		
Development of investment properties	(8)	123))	(942)	(11,004)	(4,358)
Additions to property, plant and equipment	(1,	268))	(1,157)	(2,529)	(2,502)
Net cash proceeds from sale of investment properties	9,	147		2,396	9,147	2,396
Capital contribution in equity accounted investments	(2,	591))	(2,380)	(6,151)	(4,772)
Capital contribution in private technology venture fund		-		(313)	-	(445)
Principal repayments on lease receivable		161		111	319	141
Repayment of mortgage receivable		746		-	2,746	-
Net change in investing working capital		027		(1,992)		
	(67	294))	(26,770)	(100,749)	(59,356)
Financing activities						
Distributions paid	(11,	647))	(11,646)	(23,293)	(23,271)
Proceeds from mortgage financings	69,	686		69,446	86,800	99,398
Mortgage payments upon refinancing	(15)	338))	-	(15,338)	-
Scheduled mortgage principal repayments	(17)	891))	(16,700)	(35,505)	
Proceeds from construction loan financing		-		2,060	-	6,252
Deferred financing costs incurred		892)		(3,431)		
Principal repayments on lease liabilities	(945)		(928)		
Net change in financing working capital		(39))	(111)	11	(92)
	21	934		38,690	7,125	41,903
Net increase (decrease) in cash		777		45,395	(14,905)	
Cash and cash equivalents, beginning of period		278	_	31,219	52,960	35,166
Cash and cash equivalents, end of period	\$ 38,	055	\$	76,614	\$ 38,055	\$ 76,614

Cash and cash equivalents include term deposits with maturities of 90 days or less.

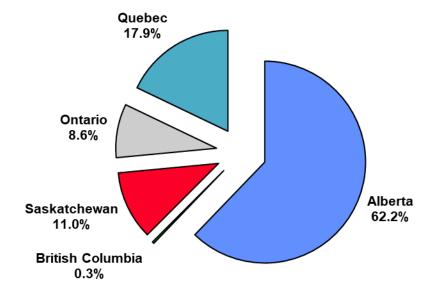


Portfolio Geographic and Brand Breakdown

By Province

	Number of	•	Net Rentable Square	% of Square	
Province	Units	% of Units	Footage	Footage	Average Unit Size
Alberta	20,848	62.2%	17,868,056	61.4%	857
British Columbia	114	0.3%	177,672	0.6%	1,559
Saskatchewan	3,684	11.0%	3,194,030	11.0%	867
Ontario	2,867	8.6%	2,432,688	8.4%	849
Quebec	6,000	17.9%	5,395,692	18.6%	899
Total (as at Jun 30, 2021)	33,513	100.0%	29,068,138	100.0%	867

Unit Breakdown by Province

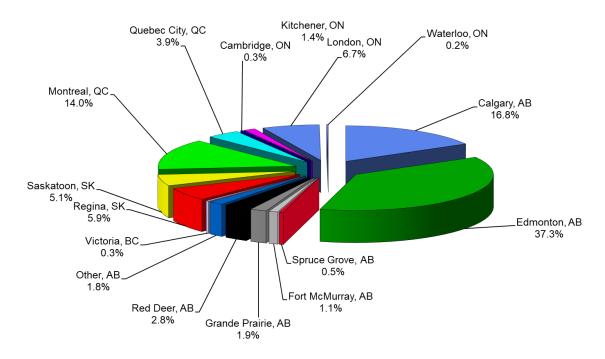




Portfolio Geographic and Brand Breakdown (cont'd) By City

	Number of	% of			
Core cities	Units	Units	Net Rentable Square Footage	% of Square Footage	Average Unit Size
Calgary, AB	5,640	16.8%	4,607,229	15.8%	817
Edmonton, AB	12,512	37.3%	10,996,729	37.7%	879
Spruce Grove, AB	160	0.5%	122,640	0.4%	767
Fort McMurray, AB	352	1.1%	281,954	1.0%	801
Grande Prairie, AB	645	1.9%	539,052	1.9%	836
Red Deer, AB	939	2.8%	775,615	2.7%	826
Other, AB	600	1.8%	544,837	1.9%	908
Victoria, BC	114	0.3%	177,672	0.6%	1,559
Regina, SK	1,974	5.9%	1,733,533	6.0%	878
Saskatoon, SK	1,710	5.1%	1,460,497	5.0%	854
Montreal, QC	4,681	14.0%	4,303,414	14.8%	919
Quebec City, QC	1,319	3.9%	1,092,278	3.8%	828
Cambridge, ON	92	0.3%	108,510	0.4%	1,179
Kitchener, ON	459	1.4%	395,592	1.4%	862
London, ON	2,256	6.7%	1,867,146	6.4%	828
Waterloo, ON	60	0.2%	61,440	0.2%	1,024
Total (as at Jun 30, 2021)	33,513	100.0%	29,068,138	100.0%	867

Unit Breakdown by City



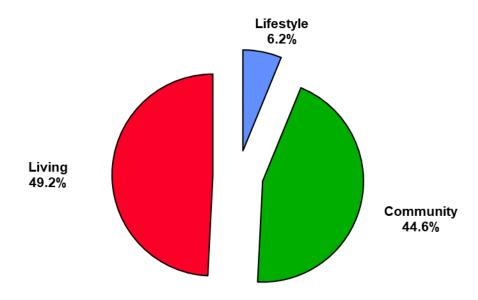


Portfolio Geographic and Brand Breakdown (cont'd)

By Brand

Province	Number of Units	% of Units	Net Rentable Square Footage	% of Square Footage	Average Unit Size
Lifestyle	2,075	6.2%	1,855,007	6.4%	894
Community	14,959	44.6%	12,778,634	43.9%	854
Living	16,479	49.2%	14,434,497	49.7%	876
Total (as at Jun 30, 2021)	33,513	100.0%	29,068,138	100.0%	867

Unit Breakdown by Brand





Portfolio Statistics – Occupancy and Rental Activities

% Occupancy (PTO)																				
	2021				2021	2020			2020	2019				2019		20	18		2018	
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total	Q1	Q2	QЗ	Q4	Total	Q1	Q2	QЗ	Q4	Total
Calgary	95.34%	96.89%	97.17%		96.27%	96.13%	96.49%	97.13%	96.50%	96.56%	97.22%	96.96%	96.73%	96.06%	96.74%	93.03%	94.86%	89.57%	95.22%	93.17%
Edmonton	92.12%	93.90%	94.79%		93.26%	94.41%	95.90%	95.46%	93.58%	94.84%	95.29%	95.28%	95.74%	94.72%	95.25%	93.53%	94.50%	92.41%	94.84%	93.82%
Fort McMurray	95.54%	96.49%	95.16%		95.89%	94.40%	95.25%	95.16%	96.87%	95.42%	90.46%	91.97%	93.30%	93.65%	92.34%	95.49%	94.89%	91.69%	88.76%	92.71%
Grande Prairie	94.29%	94.65%	94.86%		94.53%	95.77%	95.67%	94.99%	93.33%	94.94%	96.18%	96.34%	95.61%	94.74%	95.72%	84.87%	89.49%	90.03%	94.53%	89.73%
Kitchener	97.37%	98.07%	97.87%		97.74%	99.09%	98.68%	99.29%	97.87%	98.73%	98.38%	98.99%	98.58%	98.68%	98.66%	97.97%	98.27%	97.47%	98.58%	98.07%
London	98.25%	98.47%	97.92%		98.29%	98.16%	98.87%	98.25%	98.29%	98.39%	98.16%	98.60%	98.45%	98.26%	98.37%	98.08%	97.78%	97.32%	97.91%	97.77%
Montreal	97.56%	97.69%	96.85%		97.51%	98.76%	98.70%	98.42%	97.94%	98.45%	98.72%	98.34%	98.63%	98.99%	98.67%	97.11%	97.74%	96.38%	97.85%	97.27%
Quebec City	95.23%	91.48%	88.73%		92.70%	98.31%	97.66%	96.27%	95.81%	97.01%	96.93%	98.21%	97.91%	98.39%	97.86%	95.86%	96.60%	96.40%	96.67%	96.38%
Red Deer	93.45%	95.98%	97.01%		95.04%	93.80%	96.01%	96.01%	94.23%	95.01%	97.05%	96.49%	95.63%	93.45%	95.66%	89.78%	92.79%	83.39%	93.57%	89.88%
Regina	95.44%	97.08%	96.05%		96.23%	95.11%	95.76%	95.71%	95.85%	95.61%	96.52%	95.50%	94.20%	95.12%	95.32%	94.65%	92.81%	92.45%	94.62%	93.63%
Saskatoon	97.84%	98.13%	96.38%		97.75%	96.94%	96.38%	97.18%	97.90%	97.10%	96.16%	95.64%	96.45%	97.43%	96.39%	90.23%	93.17%	92.85%	96.00%	93.06%
Verdun	99.55%	99.47%	98.84%		99.41%	99.34%	99.39%	99.27%	99.39%	99.35%	99.66%	99.61%	99.48%	99.66%	99.60%	98.72%	99.30%	98.96%	99.61%	99.15%
Grand Total	94.86%	95.90%	95.91%		95.45%	96.03%	96.78%	96.62%	95.71%	96.29%	96.63%	96.56%	96.62%	96.18%	96.50%	94.10%	95.20%	93.20%	95.77%	94.55%

Note – Q3 2021 is for the month of July only.



Portfolio Statistics – Occupancy and Rental Activities (cont'd)

Same Store Yes

Calgary Month x Month Summary

		%	6 Occupan	су			9	% Turnove	er				M.O.			Rented				
	2021	2020	2019	2018	2017	2021	2020	2019	2018	2017	2021	2020	2019	2018	2017	2021	2020	2019	2018	2017
January	95.26%	95.23%	96.57%	92.61%	98.96%	3.09%	2.95%	2.63%	2.53%	3.06%	177	162	145	127	131	200	238	167	136	120
February	95.03%	96.12%	97.59%	93.07%	98.09%	3.27%	2.57%	2.05%	3.03%	3.50%	187	141	113	146	157	221	197	99	211	163
March	95.73%	97.03%	97.51%	93.41%	97.75%	3.20%	3.30%	2.61%	2.87%	4.12%	170	181	144	127	148	238	130	154	171	178
April*	96.56%	96.28%	97.19%	94.61%	97.19%	3.20%	3.28%	3.19%	3.73%	3.89%	183	180	176	160	191	210	200	163	148	185
May*	97.29%	96.03%	96.75%	95.44%	97.07%	3.62%	3.41%	2.98%	3.30%	4.59%	207	187	164	177	168	218	248	184	103	223
June*	96.84%	97.16%	96.95%	94.52%	96.62%	3.88%	3.24%	3.76%	2.79%	5.36%	222	178	207	158	142	224	205	195	122	87
July	97.17%	97.54%	96.53%	90.37%	92.99%	3.44%	3.73%	3.07%	3.31%	5.08%	197	205	169	163	168	277	202	190	126	188
August		96.99%	96.97%	89.74%	90.92%		4.30%	4.01%	4.24%	4.58%		236	221	190	221		232	210	159	362
September		96.85%	96.68%	88.88%	93.56%		3.24%	3.12%	3.73%	4.46%		178	172	201	197		191	150	233	213
October		97.10%	96.55%	89.44%	93.26%		3.44%	3.58%	3.37%	4.28%		189	197	200	178		165	168	265	164
November		96.82%	95.99%	91.02%	92.78%		3.43%	3.30%	2.45%	3.47%		196	181	196	139		123	167	239	115
December		95.61%	95.63%	93.10%	92.33%		2.59%	3.39%	2.49%	3.15%		148	186	152	141		141	168	227	150
Total	96.27%	96.56%	96.74%	92.18%	95.13%	3.35%	39.48%	37.68%	37.83%	49.53%	1,343	2,181	2,075	1,997	1,981	1,588	2,272	2,015	2,140	2,148

Same Store Yes
Edmonton Month x Month Summary

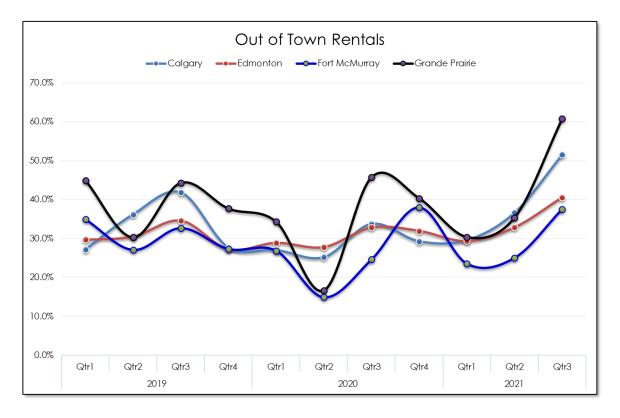
		% Occupancy						% Turnove	r	M.O.					Rented					
	2021	2020	2019	2018	2017	2021	2020	2019	2018	2017	2021	2020	2019	2018	2017	2021	2020	2019	2018	2017
January	92.20%	93.62%	94.92%	92.64%	97.49%	3.28%	2.65%	2.66%	2.82%	3.25%	423	342	344	346	400	451	561	435	466	519
February	91.85%	94.61%	95.47%	93.64%	97.45%	3.15%	3.46%	2.95%	3.29%	3.85%	406	447	381	404	474	488	556	389	503	482
March	92.30%	95.01%	95.48%	94.31%	96.60%	3.36%	3.21%	3.32%	3.80%	4.34%	433	414	429	467	535	597	527	446	473	419
April*	93.31%	95.52%	95.14%	94.15%	96.56%	3.54%	2.87%	3.56%	3.67%	4.40%	460	370	459	451	542	564	479	485	421	431
May*	93.94%	95.94%	95.10%	94.51%	95.43%	3.35%	2.72%	3.03%	3.43%	4.17%	436	351	391	418	513	519	466	512	495	426
June*	94.44%	96.25%	95.58%	94.84%	97.30%	3.84%	3.15%	3.59%	4.15%	6.14%	499	407	463	504	755	563	453	521	431	399
July	94.79%	95.95%	95.48%	92.30%	94.02%	3.54%	3.63%	3.57%	4.00%	4.86%	457	468	461	484	598	560	520	585	420	455
August		95.61%	95.96%	92.13%	94.03%		3.78%	4.10%	3.94%	4.43%		488	529	476	543		435	501	504	483
September		94.81%	95.78%	92.56%	94.57%		3.41%	3.89%	3.28%	4.20%		440	502	403	515		453	437	429	451
October		94.48%	95.25%	93.09%	94.17%		3.87%	3.72%	3.47%	4.17%		499	480	427	511		468	453	577	559
November		93.68%	94.80%	94.09%	93.39%		3.86%	3.91%	3.69%	4.04%		498	504	476	495		353	443	484	578
December		92.57%	94.09%	95.03%	92.70%		2.92%	3.39%	2.88%	3.04%		377	438	372	372		339	431	431	362
Total	93.26%	94.84%	95.25%	93.61%	95.31%	3.44%	39.54%	41.68%	42.42%	50.86%	3,114	5,101	5,381	5,228	6,253	3,742	5,610	5,638	5,634	5,564

Same Store Yes
Portfolio Month x Month Summary

		%	Occupan	су			9	% Turnove	r				M.O.				Rented			
	2021	2020	2019	2018	2017	2021	2020	2019	2018	2017	2021	2020	2019	2018	2017	2021	2020	2019	2018	2017
January	94.83%	95.51%	96.24%	93.78%	97.49%	2.50%	2.26%	2.18%	2.35%	2.70%	822	734	714	745	762	959	1,139	958	1,063	963
February	94.70%	96.06%	96.82%	94.30%	97.36%	2.49%	2.51%	2.26%	2.66%	3.01%	818	817	739	783	863	1,035	1,077	829	1,162	1,007
March	95.04%	96.52%	96.82%	94.71%	96.98%	2.64%	2.68%	2.54%	2.89%	3.43%	866	873	832	850	937	1,212	948	1,025	1,117	1,170
April	95.67%	96.59%	96.59%	93.60%	96.82%	2.87%	2.50%	2.93%	3.29%	3.71%	944	813	962	924	1,062	1,118	957	1,000	1,014	998
May	96.01%	96.68%	96.45%	93.47%	96.31%	2.99%	2.44%	2.80%	3.15%	3.81%	984	793	906	1,024	1,013	1,099	1,033	1,030	927	1,491
June	96.01%	97.08%	96.64%	93.31%	96.80%	3.83%	3.11%	3.73%	3.95%	5.39%	1,262	1,011	1,222	1,165	1,266	1,101	960	1,069	895	826
July	95.91%	96.91%	96.39%	92.84%	94.66%	3.11%	3.05%	2.97%	3.43%	4.19%	1,022	996	970	1,028	1,098	1,202	1,054	1,095	951	1,205
August		96.70%	96.79%	92.77%	94.21%		3.35%	3.52%	3.42%	4.00%		1,092	1,148	1,129	1,100		996	1,065	1,098	1,391
September		96.24%	96.68%	93.06%	94.86%		2.90%	3.20%	2.92%	3.66%		945	1,040	1,022	951		990	908	1,036	1,029
October		96.20%	96.46%	93.48%	94.63%		3.01%	2.96%	2.96%	3.38%		981	964	964	965		889	858	1,206	887
November		95.79%	96.20%	95.97%	94.26%		2.87%	2.88%	2.65%	3.13%		734	714	1,049	862		691	862	996	818
December		95.15%	95.86%	95.70%	93.84%		2.31%	2.62%	2.24%	2.51%		760	860	738	727		676	828	934	787
Total	95.45%	96.29%	96.50%	94.28%	95.69%	2.92%	32.98%	34.60%	35.91%	42.93%	6,718	10,549	11,071	11,421	11,606	7,726	11,410	11,527	12,399	12,572



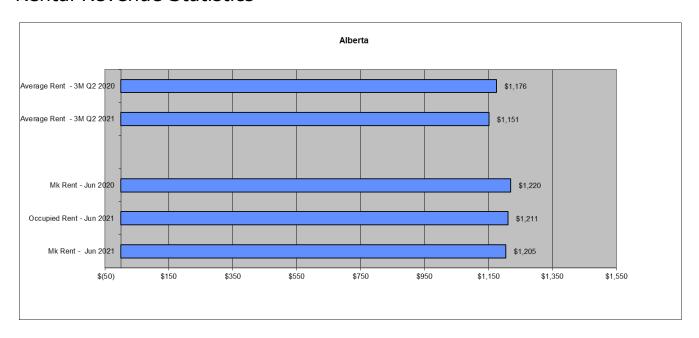
Portfolio Statistics - Out of Town Rentals

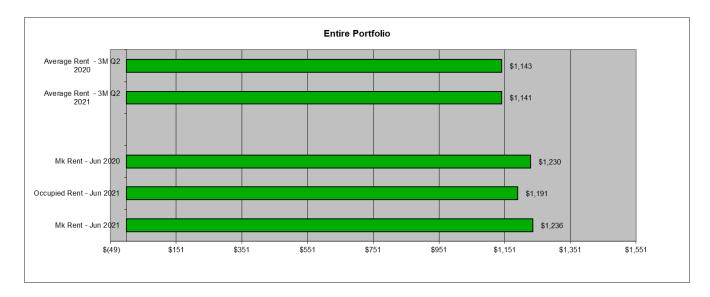


Note - Q3 2021 is for the month of July only.



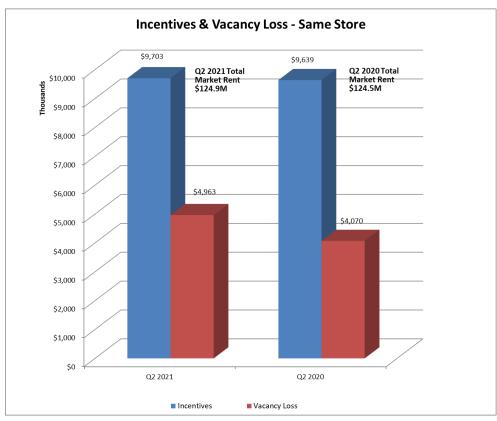
Rental Revenue Statistics

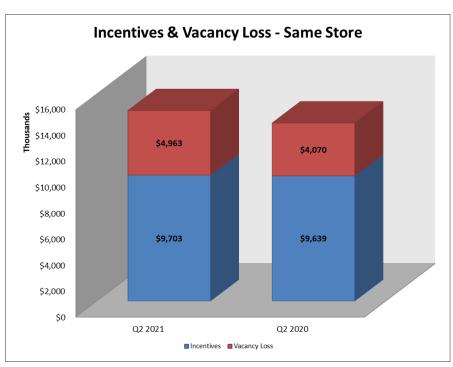






Rental Revenue Statistics (cont'd)





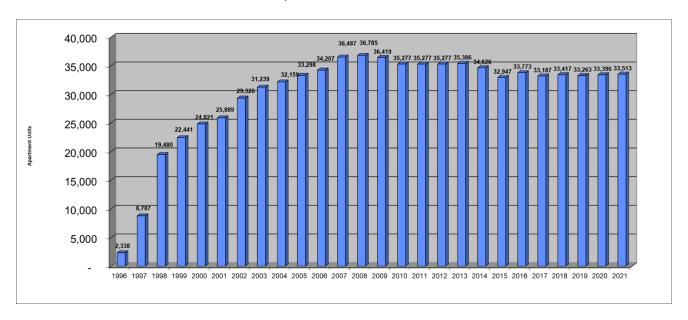


Stabilized Property Information - Sequential Revenue Analysis

Stabilized Revenue Growth	# of Units	Q2 2021 vs Q1 2021	Q1 2021 vs Q4 2020	Q4 2020 vs Q3 2020	Q3 2020 vs Q2 2020
Edmonton	13,030	1.2%	-1.8%	-2.2%	-1.2%
Calgary	5,798	1.5%	-1.6%	-0.4%	-0.1%
Red Deer	939	0.9%	-0.7%	-2.1%	-1.3%
Grande Prairie	645	-0.6%	0.1%	-1.9%	-0.7%
Fort McMurray	352	0.9%	-0.7%	0.6%	-1.6%
Quebec	6,000	-1.2%	0.5%	0.9%	0.9%
Saskatchewan	3,684	1.6%	0.3%	1.1%	1.2%
Ontario	2,585	1.2%	1.1%	2.2%	0.9%
	33,033	0.8%	-0.8%	-0.6%	-0.2%

Cumulative Apartment Unit Count

Number of Suites in Portfolio by Year





Property Portfolio

•	•				Year		Net Rentable	Average	Occupancy
City/Province	Property Name	Building Type	Brand	Year Built	Acquired	# Suites	Sq. Ft.	Unit Size	Jul 1, 2021
Calgary, AB	Auburn Landing	Lowrise	Lifestyle	2015	2016	238	209,976	882	98.74%
	Beddington Court	Walk-Up	Community	1981	2018	66	50,919	772	96.97%
	Boardwalk Heights	Highrise	Community	1965	1998	202	160,894	797	99.00%
	Boardwalk Retirement								
	Community	Highrise	Community	1970	1997	124	82,130	662	87.80%
	Brentview Tower	Highrise	Community	1970	1997	115	69,310	603	99.13%
	Broadway Centre	Highrise	Lifestyle	1969	1997	115	80,424	699	94.74%
	Centre Pointe West	Midrise	Lifestyle	1981	1998	123	110,611	899	98.36%
	Chateau Apartments	Highrise	Lifestyle	1968	1998	145	110,545	762	96.53%
	Dorsett Square	Highrise	Community	1982	2018	109	98,948	908	96.33%
	Flintridge Place	Midrise	Living	1969	1998	68	55,023	809	98.53%
	Glamorgan Manor	Walk-Up	Community	1970	1995	86	63,510	738	100.00%
	Hillside Estates	Walk-Up	Living	1980	1995	76	58,900	775	93.42%
	Lakeside Estates	Walk-Up	Community	1971	1995	89	77,732	873	98.88%
	Lakeview Apartments McKinnon Court	Walkup	Community	1973	2007	120	107,680	897	99.17%
	Apartments McKinnon Manor	Walk-Up	Living	1981	1998	48	36,540	761	97.92%
	Apartments	Walk-Up	Living	1982	1998	60	43,740	729	96.67%
	Northwest Pointe	Walk-Up	Community	1978	1995	150	102,750	685	97.32%
	Oak Hill Estates	Townhouse	Community	1971	1997	240	236,040	984	99.17%
	O'Neil Tower	Highrise	Community	1967	1998	187	131,281	702	95.19%
	Patrician Village	Walk-Up	Community	1977	1995	392	295,600	754	98.21%
	Pineridge Apartments	Lowrise	Living	1980	1997	76	52,275	688	98.68%
	Prominence Place		J				- , -		
	Apartments	Walk-Up	Community	1981	1999	75	55,920	746	98.68%
	Radisson Village I	TH & WU	Living	1977	1998	124	108,269	873	98.39%
	Radisson Village II	TH & WU	Living	1977	1998	124	108,015	871	98.39%
	Radisson Village III	Townhouse	Living	1978	1998	118	124,379	1,054	97.46%
	Randal House	Highrise	Community	1973	2018	70	56,600	809	100.00%
	Ridgeview Gardens	Townhouse	Community	1977	1998	160	151,080	944	98.13%
	Royal Park Plaza	Highrise	Community	1978	1998	86	66,137	769	94.05%
	Russet Court	Garden	Living	1978	1997	206	213,264	1,035	96.60%
	Richmond Towers	HR & MR	Community	1979	2005	376	301,720	802	96.28%
	Skygate Tower	Highrise	Community	1983	1995	142	113,350	798	96.48%
	Spruce Ridge Estates	Walk-Up	Community	1953	1997	284	196,464	692	96.88%
	Spruce Ridge Gardens	Walk-Up	Community	2013	2013	109	86,351	792	98.17%
	Travois Apartments Varsity Place	Walk-Up	Living	1969	1998	89	61,350	689	96.63%
	Apartments Varsity Square	Walk-up	Community	1977	2005	70	47,090	673	97.10%
	Apartments	MR & LR	Lifestyle	1972	2008	297	241,128	812	97.29%
	Village Vale	Townhouse	Community	1980	2018	54	66,366	1,229	96.30%
	Vista Gardens	Townhouse	Living	1969	1997	100	121,040	1,210	98.00%
	Westwinds Village	Walk-Up	Community	1977	1998	180	137,815	766	96.11%
	Willow Park Gardens	Walk-Up	Living	1969	1997	66	44,563	675	98.48%
	Willow Fark Cardens	Walk op		1303	1337	5,559	4,535,729	816	97.26%
Edmonton, AB	Aspen Court	Walk-Up	Living	1979	1997	80	68,680	859	97.50%
	Axxess	Lowrise	Lifestyle	2016	2016	165	149,565	906	96.97%
	Boardwalk Centre	Highrise	Living	1982	1998	597	471,871	790	93.63%
	Boardwalk Villages	Townhouse	Living	1971	1997	255	258,150	1,012	96.47%
	Breton Manor	Walk-Up	Living	1973	1998	66	57,760	875	100.00%
	Briarwynd Court	TH & WU	Living	1972	1995	172	144,896	842	95.93%
	•		7				•		



	Brookside Terrace	TH & WU	Living	1971	1997	131	196,779	1,502	93.89%
	Cambrian Place	Walk-Up	Living	1978	1998	105	105,008	1,000	97.12%
	Camelot	Walk-Up	Living	1980	1998	64	54,625	854	92.19%
	Capital View Tower	Highrise	Community	1964	1997	115	71,281	620	93.04%
	Carmen	Walk-Up	Living	1980	1998	64	54,625	854	93.75%
	Castle Court	Walk-Up	Living	1978	1998	89	93,950	1,056	91.67%
	Castleridge Estates	Townhouse	Living	1975	1995	108	124,524	1,153	95.37%
	Cedarville Apartments	Walk-Up	Living	1978	1997	144	122,120	848	97.92%
	Christopher Arms	Lowrise	Living	1969	1997	45	29,900	664	97.78%
	Corian Apartments	Garden	Living	1978	1998	153	167,400	1,094	94.77%
	Deville Apartments	Highrise	Community	1969	1997	66	47,700	723	96.97%
	Ermineskin Place	Highrise	Community	1982	1998	226	181,788	804	92.04%
	Fairmont Village	Walk-Up	Living	1978	1998	424	362,184	854	93.40%
	Fontana Place	Lowrise	Living	1981	1997	62	40,820	658	95.16%
	Fort Garry House	Highrise	Community	1970	1997	93	70,950	763	97.85%
*	' Galbraith House	Highrise	Living	1972	1997	163	110,400	677	93.87%
	Garden Oaks	Garden	Living	1981	1997	56	47,250	844	93.22%
	Granville Square	Townhouse	Living	1982	1998	48	53,376	1,112	100.00%
	Greentree Village	Walk-Up	Living	1976	1995	192	156,000	813	94.27%
	Habitat Village	Townhouse	Living	1977	1998	151	129,256	856	93.38%
	Imperial Tower	Highrise	Living	1967	1997	138	112,050	812	97.10%
	Insignia Tower	Highrise	Lifestyle	2018	2019	124	112,864	910	93.55%
	Kew Place	Walk-Up	Living	1971	1997	108	105,776	979	94.44%
	Lansdowne Park	Midrise	Community	1969	1997	62	48,473	782	96.77%
	Leewood Village	Walk-Up	Living	1976	2000	142	129,375	911	95.07%
				1969 &					
	Lord Byron Towers	Highrise	Living	1980	1997	158	133,994	848	96.20%
	Lord Byron								
	Townhouses	Townhouse	Living	1968	1997	147	172,369	1,173	95.24%
	Lorelei House	Walk-Up	Living	1982	1998	78	65,870	844	98.72%
	Maple Gardens	Walk-Up	Living	1972	1998	181	163,840	905	91.71%
	Marlborough Manor	Walk-Up	Living	1977	1998	56	49,582	885	94.64%
	Maureen Manor	Highrise	Community	1968	1997	91	64,918	713	95.60%
	Meadowside Estates	Walk-Up	Living	1979	1998	148	104,036	703	95.95%
	Meadowview Manor	Walk-Up	Living	1980	1997	348	284,490	818	95.40%
	Monterey Pointe	Walk-Up	Living	1969	1995	104	83,548	803	95.19%
	Morningside Estates	Walk-Up	Living	1978	1998	223	167,064	749	95.52%
	Northridge Estates	Walk-Up	Living	1978	1995	180	103,270	574	94.44%
	Oak Tower	Highrise	Community	1966	2001	70	51,852	741	90.00%
	Park Place Tower	Highrise 	Lifestyle	1974	1999	179	162,049	905	96.65%
	Parkview Estates	Townhouse	Living	1972	1998	104	88,432	850	98.08%
	Pembroke Estates	Walk-Up	Living	1976	1997	198	198,360	1,002	95.45%
	Pinetree Village	Walk-Up	Living	1970	1999	142	106,740	752	93.57%
	Point West	T	11.1	4002	1000	60	72.040	4.055	07.400/
	Townhouses	Townhouse	Living	1983	1998	69	72,810	1,055	97.10%
	Primrose Lane	Malk IIn	Livina	1070	1000	152	151 210	000	06 730/
	Apartments	Walk-Up	Living Community	1979	1998	153	151,310	989	96.73%
	Prominence Place	Highrise	•	1963 1977	1997	91 116	73,310 107,680	806	95.60%
	Redwood Court Riverview Manor	Lowrise	Living Community	1969	1997 1998	81	62,092	928 767	93.97% 95.06%
		Highrise	•						
	Riverview Plaza	Walk-Up Highrico	Living	1977	1998	252 74	203,740	808 561	93.65%
	Royal Heights	Highrise	Living	1968	2001	74 01	41,550	561	85.14%
	Sandstone Pointe	Walk-Up	Living	1970 1071	1995	81 220	83,800	1,035	97.53%
	Sir William Place	HR & WU	Living Community	1971 1071	1997	220	126,940	577 972	94.09%
	Solano House	Highrise	•	1971	1998	91 170	79,325	872	93.41%
	Southgate Tower	Highrise	Community	1971	1997	170	153,385	902	92.94%
	Summerlea Place	Garden	Living	1978	1998	39 63	43,297	1,110	89.74%
	Suncourt Place	Walk-Up	Living	1979	1998	62	55,144	889	98.39%



	Tamarack East & West	Garden	Living	1980	1997	132	212,486	1,610	96.97%
	Terrace Garden Estates	Walk-Up	Living	1969	1995	114	101,980	895	89.47%
	Terrace Tower	Highrise	Community	1967	1997	84	66,000	786	95.24%
	The Edge	Lowrise	Lifestyle	2016	2016	182	163,103	896	98.35%
	The Palisades	Highrise	Living	1963	1997	94	77,200	821	94.68%
	The Westmount	Highrise	Living	1973	1997	133	124,825	939	96.24%
	Tower Hill	Highrise	Community	1965	1999	82	46,360	565	89.02%
	Tower On The Hill	Highrise	Community	1970	1997	100	85,008	850	95.00%
	Valley Ridge Tower	Highrise	Living	1963	2001	49	30,546	623	93.88%
	Victorian Arms	Walk-Up	Living	1970	1995	96	91,524	953	93.75%
	Viking Arms	Highrise	Community	1972	1997	240	257,410	1,073	93.33%
	Village Plaza	Townhouse	Living	1972	1998	68	65,280	960	97.06%
	Vita Estates	Lowrise	Lifestyle	2015	2016	162	135,454	836	94.44%
	Warwick Apartments	Walk-Up	Living	1979	1998	60	49,092	818	96.67%
	West Edmonton Court	Walk-Up	Living	1977	1998	82	73,209	893	96.30%
	West Edmonton Village	•	Living	1982	2007	1,176	1,138,368	968	95.07%
	West Edinoritor Village Westborough Court	Walk-Up	Living	1979	1997	60	50,250	838	96.67%
	Westbrook Estates	Walk-Up	Living	1974	2001	172	148,616	864	91.28%
	Westmoreland		J						
	Apartments	Lowrise	Living	1970	1995	56	45,865	819	94.64%
	Westridge Estates B	Lowrise	Living	1978	1998	91	56,950	626	96.67%
	Westridge Estates C	Lowrise	Living	1978	1998	90	56,950	633	96.67%
	Westridge Manor	Garden	Living	1978	1997	64	69,038	1,079	96.88%
	Westwinds of								
	Summerlea	Garden	Living	1978	1998	48	53,872	1,122	91.67%
	Whitehall Square	HR & WU	Living	1971	2007	598	545,934	913	94.65%
	Wimbledon	Highrise	Community	1974	1998	165	117,216	710	95.15%
						12,512	10,996,729	879	94.81%
Fort									
McMurray, AB	Birchwood Manor	Walk-Up	Living	1970	1998	24	18,120	755	95.83%
	Chanteclair Apartments	Walk-Up	Living	1982	1997	79	68,138	863	96.20%
	Edelweiss Terrace	Walk-Up	Living	1974	1998	32	27,226	851	93.75%
	Heatherton Apartments	•	Living	1973	1998	23	16,750	728	86.96%
	Hillside Manor	Walk-Up	Living	1969	1998	30	21,248	708	93.33%
	Mallard Arms	Walk-Up	Living	1974	1998	36	30,497	847	94.44%
	McMurray Manor	Lowrise	Living	1972	1998	44	30,350	690	97.67%
	The Granada	Walk-Up	Living	1974	2000	44	35,775	813	95.45%
-	The Valencia	Walk-Up	Living	1975	2000	40	33,850	846	97.50%
	The valencia	waik-op	LIVIIII	1975	2000	352	281,954	801	95.16%
							•		
London, ON	Abbey Estates	Townhouse	Community	1972	2000	53	59,794	1,128	94.34%
	Castlegrove Estates	Lowrise	Community	1980	1999	144	126,420	878	97.92%
	Forest City Estates	Highrise	Community	1974	1999	272	221,000	813	96.32%
	Heritage Square	MR & WU	Community	1979	2001	359	270,828	754	98.89%
	Landmark Towers	Highrise	Community	1974	1999	213	173,400	814	99.53%
	Maple Ridge On The								
	Parc	Highrise	Community	1969	1999	257	247,166	962	96.91%
	Meadowcrest		-						
	Apartments	Walk-Up	Community	1966	2000	162	110,835	684	98.15%
	Noel Meadows	Walk-Up	Living	1973	1999	105	72,600	691	100.00%
	Ridgewood Estates	Townhouse	Community	1970	1999	29	31,020	1,070	100.00%
	Sandford Apartments	Walk-Up	Community	1968	2000	96	77,594	808	98.96%
	The Bristol	Highrise	Community	1977	2000	138	109,059	790	98.55%
	Topping Lane Terrace	Midrise	Community	1982	1999	189	177,880	941	99.47%
	Villages of Hyde Park	Townhouse	Community	1976	2002	60	57,850	964	98.33%
	Westmount Ridge	Midrise	Community	1979	1999	179	131,700	736	98.91%
	Westinount Muge	. And ISC	Community	13,3	1000	2,256	1,867,146	828	98.28%
						2,230	1,007,140	020	30.20/0



	Domaine d'Iberville								
Montreal, QC	*Apartments	Highrise	Community	1966	2003	720	560,880	779	98.06%
	Le Bienville	Walk-up	Living	1976	2004	168	115,600	688	94.64%
	Jardins Viva	Walk-up	Living	1972	2004	112	91,000	813	98.21%
	* Nuns' Island Portfolio	HR, WU & TH	Community	1966 - 1980	2002	3,100	3,106,110	1,002	98.84%
	Complexe Deguire	Highrise	Community	1986	2006	322	276,324	858	99.38%
	Le Quatre Cent	Highrise	Community	1980	2004	259	153,500	593	91.98%
						4,681	4,303,414	919	98.21%
Quebec City,						183			
QC	L'Astre	Midrise	Community	1989	2004	103	134,480	735	44.26%
	Les Appartements Du					195			
	Verdier	Walk-Up	Community	1990	2003		152,645	783	93.33%
	Les Jardins de Merici	Highrise	Community	1976	2002	346	300,000	867	94.51%
	Place Charlesbourg	Midrise	Community	1971	2003	108	82,624	765	96.30%
	Place du Parc	Midrise	Community	1974	2003	111	81,746	736	98.20%
	Place Samuel de	I I i alaui a a	C:t	1000	2002	130	104 153	001	06.240/
	Champlain	Highrise	Community	1968	2003	246	104,153	801	96.24%
	Place Chamonix	Townhouse	Living	1971	2005	246	236,630	962	99.19%
						1,319	1,092,278	828	88.86%
	Canyon Pointe								
Red Deer, AB	Apartments	Walk-Up	Living	1981	1999	163	114,039	700	99.38%
neu Deer, Ab	Cloverhill Terrace	Midrise	Community	1978	2001	120	102,225	852	95.83%
	Inglewood Terrace	Midise	Community	1376	2001	120	102,223	032	JJ.0370
	Apartments	Lowrise	Living	1979	1998	68	42,407	624	98.53%
	Parke Avenue Square	Walk-up	Community	1978	2006	88	87,268	992	98.86%
	Riverbend Village		,				5.,=55		
	Apartments	Walk-Up	Living	1978	1998	150	114,750	765	94.67%
	Saratoga Tower	Midrise	Community	1975	1998	48	53,762	1,120	100.00%
	Taylor Heights								
	Apartments	Walk-Up	Living	1980	1999	140	103,512	739	96.40%
·-	Watson Tower	Midrise	Community	1972	1998	50	43,988	880	100.00%
	Westridge Estates	Townhouse	Community	1955	1998	112	113,664	1,015	94.64%
						939	775,615	826	97.12%
Regina, SK	Centennial South	Garden	Living	1976	1996	170	129,080	759	92.94%
	Centennial West	Garden	Living	1975	1998	60	46,032	767	95.00%
	Eastside Estates	Townhouse	Living	1976	1998	150	167,550	1,117	98.00%
	Evergreen Estates	Walk-Up	Living	1977	1997	150	125,660	838	98.67%
	Grace Manors	Townhouse	Living	1953	1996	72	69,120	960	98.61%
	Greenbriar Apartments	Walk-Up	Living	1979	1997	72	57,600	800	100.00%
	Lockwood Arms								
	Apartments	Walk-Up	Living	1973	1997	96	69,000	719	96.88%
	Pines Edge	Garden	Community	2016	2016	79	67,298	852	100.00%
	Pines Edge II	Garden	Lifestyle	2017	2017	79 74	67,298	852	100.00%
	Pines Edge III	Garden	Lifestyle	2018	2018	71	62,818	885	97.18%
	Pines of Normanview	Garden	Living	1983	1996	133	115,973	872	96.99%
	Qu'appelle Village I & II		Living	1972	1996	154	133,200	865	92.86%
	Qu'appelle Village III	Walk-Up	Living	1973	1996	180	144,160	801	93.89%
	Southpointe Plaza	Midrise	Community	1976 1078	1998 2002	140	117,560	840	93.57%
	The Meadows	Townhouse	Living	1978		52	57,824	1,112	94.23%
	Wascana Park Estates	Townhouse	Living	1955	1996	316	303,360	960	95.89%
						1,974	1,733,533	878	96.10%
Sackatoon CV	Carlton Tower	Highrica	Community	1070	1000	1E0	155 130	002	04 049/
Saskatoon, SK		Highrise	Community	1970 1969	1998	158 52	155,138	982	94.94%
	Dorchester Tower	Highrise	Community	1969	1999	52	48,608	935	100.00%



			ncy as at Jul 1, 2	2004)				_	
		Total Un-stabili	zed - As at Jun	30, 2021		558	627,318	1,174	97.049
Victoria, BC	Aurora	Walk-Up	Lifestyle	2019	2021	114	177,672	1,559	100.00
-a, 1.D	ountamview Estates		•	2018 &		01	, 5,024	334	100.00
Banff, AB	Mountainview Estates	Walk- Up/Townhouses	Community	1976	2021	81	75,624	934	100.00
Cambridge, ON	Wesley Park	Walk-Up	Community	2017	2020	36	41,960	1,166	100.00
Waterloo, ON	Mayfieldview Court	Walk-Up	Community	1977	2020	60	61,440	1,024	100.00
Kitchener, ON	Elmridge Heights	Walk-Up	Community	1975	2020	70	71,420	1,020	98.57
Kitchener, ON	Courtland Place	Walk-Up	Community	1973	2020	60	61,152	1,019	98.33
Cambridge, ON	Cambridge Court	Townhouse	Community	2018	2020	56	66,550	1,188	100.0
Calgary, AB	BRIO	Highrise	Lifestyle	2020	2020	81	71,500	883	82.10
Properties									
New		(except occupar	icy as at Jul 1, 1	2021)					
		Total Stabilized (except occupar	•			32,955	28,440,820	863	95.98
Situated on and Lease									
* Property						1,653	1,393,925	843	95.74
Kitchener, ON	Westheights Place	Midrise	Community	1989	2000	103	91,920	892	100.00
Kitchener, ON	Kings Tower	Highrise	Community	1967	1999	226	171,100	757	97.35
St. Albert, AB	Sturgeon Point Villas	Walk-up	Living	1978	2006	280	284,953	1,018	93.17
Spruce Grove, \B	Springwood Place Apartments	Lowrise	Living	1981	2007	160	122,640	767	98.13
Airdrie, AB	Apartments	Walk-Up	Community	1981	1998	163	130,920	803	95.68
Banff, AB	* Elk Valley Estates Tower Lane Terrace	Walk-Up	Community	1979	1998	76	53,340	702	97.37
λВ	Prairie Sunrise	HR & WU	Living	1980	2007	244	201,992	828	95.90
AB Grande Prairie,	II	Townhouse	Living	1958	1999	32	30,210	944	100.00
Grande Prairie,	Boardwalk Park Estates	Townhowe	Livina	1050	1000	22	20.240	044	100.0
Grande Prairie, AB	Boardwalk Park Estates	TH & WU	Living	1965	1999	369	306,850	832	93.72
Other	Doordwalk Davis Catalan								
	•	•	=			1,710	1,460,497	854	96.37
	Wildwood Ways B	Walk-Up	Living	1983	1998	54	43,961	814	94.44
	Stonebridge Townhomes	Townhouse	Living	1971 & 1985	1998	100	135,486	1,355	98.00
	Apartments	Walk-Up	Living	1985	1998	162	131,864	814	95.68
	Stonebridge		6				,		
	St. Charles Place	Walk-Up	Living	1981	1997	156	123,000	788	96.79
	Reid Park Estates	Walk-Up	Living	1980	2001	179	122,364	719	97.78
	Regal Towers	Highrise	Community	1978 & 1980	1998	161	122,384	760	95.63
	Penthouse Apartments	Lowrise	Community	1978	1998	82	61,550	751	97.59
	Palace Gates	Walk-Up	Living	1985	1998	206	142,525	692	98.54
	Meadow Park Estates	Townhouse	Living	1954	1996	200	192,000	960	95.00
	Lawson Village	Walk-Up	Living	1978	2001	96	75,441	786	94.79
	Heritage Townhomes	Townhouse	Living	1956	1996	104	99,840	960	94.23

Note – Excluded from total stabilized above is 78 units from the sale of Boardwalk Arms on June 30, 2021.



Corporate Information

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Trust Unit Listing:

Toronto Stock Exchange Symbol: BEI.UN

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22